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World Insurance Acquires Insurance Solution Network of Villa Park, IL

TINTON FALLS, NJ, December 3, 2020- World Insurance Associates LLC (WIA), a Top 100 Insurance brokerage, announced today that it acquired Insurance Solution Network, LLC ("ISN") of Villa Park, IL on November 1, 2020. Terms of the transaction were not disclosed.

ISN has been serving the Chicago area for over 30 years. ISN provides a range of insurance solutions to meet the needs of its clients. The firm is a generalist but specializes in light manufacturing and employee benefits.

"With the acquisition of ISN, WIA now has a location in the Chicago-area and a stronger presence throughout Illinois," states Rich Eknoian, CEO and Co-Founder of WIA. "We are excited to grow in this region with ISN, helping them to strengthen their relationships with current clients and providing them the resources to gain new clients."

“Throughout our over 30-year history, we at ISN have been able to build and grow a solid customer base in the Chicago area. Now it is time for us to enter our next phase of growth, and we are happy to be doing so alongside WIA,” said Daniel Berlin, President of ISN.

Giordano, Halleran & Ciesla provided legal counsel and Scali Group advised WIA on the transaction. Connell Foley provided legal counsel and The Manhattan Group advised ISN on the transaction. No other advisors, diligence firms or legal counsel were disclosed.

World Insurance Associates LLC is headquartered in Tinton Falls, NJ, and is a nationally ranked, full-service insurance brokerage providing world-class asset and lifestyle protection with insurance, risk management, and [benefit consulting services](#) for individuals and businesses. Since its founding in 2012, WIA has [completed 85 acquisitions](#) and serves its customers from [78 offices](#) in 17 states and Washington, D.C. WIA has been named one of The Most Successful Companies in America by Inc. 5000, is a Top 100 P/C Agency by Insurance Journal and Business Insurance, and a five-time honoree by NJBIZ Fast 50.

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Jennifer is the Director of Marketing for World Insurance Associates LLC and its various units. She has been in the insurance industry since 2003 and is passionate about digital and print marketing.

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